

Polypipe Building Products

Area Heating Manager, Scotland

An outstanding opportunity has arisen for an enthusiastic and goal-orientated Area Heating Manager, to sell Polypipe Underfloor Heating Systems to Merchants, Contractors and House Developers in Scotland.

The successful candidate will work within the Northern sales team to grow and manage the Underfloor Heating product range, create end user demand, along with managing and developing existing key regional accounts. This individual must be able to build excellent relationships with all the key personnel within the region and deliver excellent customer service and support to both colleagues and customers.

Reporting directly to the Regional Sales Manager, the position will be home based however working away from home and weekends may be required on occasion.

The successful candidate will demonstrate ambition and be an excellent communicator, capable of demonstrating great inter-personal skills as well as managing a substantial existing account base. Previous sales experience within the construction industry is essential, a technical understanding of Plumbing and Heating systems is preferred. It is also crucial that this person is numerate and articulate with their work.

This is a rare opportunity to play a significant role in the development and progression of Polypipe Building Products. With strong brands and a market-leading product range this presents an ideal chance for someone to work and develop within an exciting and fast-moving environment.

A competitive salary, commission structure, company car and other company benefits will apply for the right candidate in conjunction with a comprehensive product training programme and an opportunity to enter in a leadership development programme.

To apply for this opportunity, please send by email a cover letter, current CV including salary to: jeanette.foy@polypipe.com
Jeanette Foy, Recruitment Advisor

Closing date for applications: 2nd April 2021

Polypipe operate an Equal Opportunities Policy

