

WE ARE HIRING

POLYPIPE BUILDING SERVICES,
NEW HYTHE BUSINESS PARK
AYLESFORD, ME20 7PJ



Regional Director Vacancy

Polypipe Building Services are currently recruiting for a Regional Director.

Effectively manage a team of field-based sales and specification personnel. Successfully grow sales for the whole PBS portfolio of products including Polypipe Terrain and MecFlow brands within the defined region. The region will include The Midlands, Manchester, Southwest and The South.

To work closely with colleagues across the business and wider group in leveraging relationships and opportunities in both contracting, specification and distribution channels, to create demand, identify and deliver incremental business, and strengthen the brand within the industry.

To be successful you will:

- Proven and experienced sales professional with a solid understanding of our market, products, and customer base, and a track record of working with large scale commercial customers,
- Able to lead a technical sales team focused on both project and account management
- Ability to effectively create and deliver strategic territory and product plans while ensuring sales targets are met.
- This role requires a high level of activity and travel, whilst also ensuring that the level of detail, accuracy and reporting is kept up to date.
- The person in this role will form part of our Senior sales leaders and a significant input of our budgeted turnover and margin

APPLY NOW!

If you think you are the perfect fit for the role, please send your CV to the email below:

Ellie.Harcourt@Polypipe.com

Andy Cullum
Managing Director UK

Polypipe Building Services operate an Equal Opportunities Policy.



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