**POLYPIPE BUILDING PRODUCTS**

**Area Sales Manager – Midlands,**

**East Anglia & Northamptonshire**

**An outstanding opportunity has arisen for a dynamic, enthusiastic and goal-orientated Area Sales Manager to become part of Polypipe’s Central sales team.**

**The successful candidate will work to promote the sales of Polypipe Building Products,**

**and develop key merchant accounts both national and independent throughout the region.**

**Liaise and develop strong links with the existing customer base in order to develop sales generation which can be fed back through our supply chain.**

**Will generate new contractor business within the region and strive to deliver excellent customer service at all times.**

**Reporting directly to the Regional Sales Manager, the position will be home based however working away from home and weekends may be required on occasions.**

**With strong brands and a market-leading product range this presents an ideal opportunity to work and develop within an exciting and fast-moving environment.**

**It is essential the successful candidate demonstrates ambition, good organisational skills and be an excellent communicator. Capable of demonstrating great inter-personal skills as well as delivering presentations to their colleagues and customer base.**

**Robust KPI and CRM management is a requirement of this role, along with excellent written and numerical skills. Previous external sales experience within the construction industry is preferred but not essential**

**This is a rare opportunity to play a significant role in the development and progression of Polypipe Building Products. A competitive salary, commission structure, company car and other company benefits will apply for the right candidate in conjunction with a comprehensive product training programme and an opportunity to enter into a leadership development programme.**

**Please send your application, by email or in writing, with an up to date CV and current salary to:** [**Vince.Miles@Polypipe.com**](mailto:Vince.Miles@Polypipe.com)

**Closing date: 28th July 2017**

**Polypipe operate an Equal Opportunities Policy**

[](https://www.google.co.uk/url?sa=i&rct=j&q=&esrc=s&frm=1&source=images&cd=&cad=rja&uact=8&ved=0ahUKEwjwyMHNk-LRAhWEXRQKHd0WARkQjRwIBw&url=https://en.wikipedia.org/wiki/File:Investors_in_People_logo.svg&psig=AFQjCNHj86diqEGAa2L84MEw22MkMLsvNA&ust=1485600578157421)