**POLYPIPE CIVILS**

**Key Account Manager – National Coverage**

An outstanding opportunity has arisen for an enthusiastic and goal-orientated field sales representative responsible for managing our Key Account Contractors on a national basis.

Reporting to the Key Account Director, you will be required to achieve sales for the complete Civils product portfolio.

The primary focus being to protect, maintain and grow a strategic network of key contacts and to secure project business from these accounts. Contacts include; main contractors (site teams QS’s and buyers), whilst developing new areas of business with new contractors and utilities clients.

We are seeking to attract applications from candidates with proven key account relationship experience, self-motivation and exemplary organisation skills.

Willingness and the flexibility to cover a national role from your location is a prerequisite.

Applicants must be conversant with the Civils industry, have previous field sales experience, sound technical and product knowledge.

This is an exciting challenge to play a significant role in the development and progression of Polypipe Civils and its products.

A competitive salary, commission scheme, company car and other company benefits will apply for the right candidate in conjunction with a comprehensive product training programme.

Please send your application by email, with a current CV and current salary to:

Anna Jaques, HR Business Partner at [anna.jaques@polypipe.com](mailto:anna.jaques@polypipe.com)

**The closing date for applications is Friday 2nd June, 2017**